

**An LDI Training Course**

# **EPC Contract Management**

**Drafting, Planning, and Negotiation**

**by Ir. Joko Margono MM, MBA**

## **COURSE OVERVIEW**

Engineering, Procurement and Construction (EPC) is a contract option in which the EPC Contractor is responsible for all activities from design to procurement and construction to deliver the asset to the end-user or owner.

This course is designed to provide you a detailed understanding of how EPC contracts operate in the energy, oil and gas, and mining sectors; and teach you how to manage the contract, negotiate, and deal with disputes and differences.

The course also provides a practical understanding of the issues involved in the contracting process.

You will be given a comprehensive insight into the essentials of construction contract law relevant to an EPC contract's formation and management.

## **COURSE CONTENT**

EPC Project, The Ground Line & Various Contractual structure

Financial scheme method of payment, timeline & guarantees

Planning the contract Project risk assessment

Basic types of contracts

Harmonization of legal issues

Changes, completion & termination of the contract

Claims & dispute resolution

Drafting of contract

Power analysis, plans & strategy in Negotiation

Process, tactics & skill for contract negotiation

Case study

Resume

## **METHODOLOGY**

This interactive training course combines real-world case studies, group exercises, practical discussions and lecture-style presentations under the expert guidance of the course leader.

## **WHO SHOULD ATTEND**

Legal professionals

Project heads, project managers and construction managers

Design managers and lead engineers

Contract managers and contract engineers

Project control and planning engineers

Accountant and financial managers

And any person with responsibilities in:

Contract drafting

Contract management

Contract negotiation

Contractors and subcontractors

Procurement/supply chain management

## **YOUR COURSE LEADER**

IR. JOKO MARGONO is a practitioner with a background as an engineer with extensive knowledge and experience in logistics and procurement.

In his 25 years working in the industry, he was involved in many successful procurement contracts with a total combined value of more than one billion US dollars.

Ir. Joko Margono believes in sharing his valuable experience so you can make business deals or agreements that are accurate and safe. His teaching is easy to follow and can be put into practice immediately in the business world that is constantly changing and evolving.

**For course registration and more information about the course, please visit [lditraining.com](http://lditraining.com) or send your email to LDI Training at [lditrain@indo.net.id](mailto:lditrain@indo.net.id).**

